

Message Text

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12

ACTION EA-07

INFO OCT-01 ISO-00 EB-05 DRC-01 RSC-01 /015 W

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R 310540Z MAY 74

FM AMEMBASSY SUVA

TO SECSTATE WASHDC 3022

USDOC

UNCLAS SUVA 0494

E.O. 11652: N/A

TAGS: BEXP ETRD FJ

SUBJ: WTDR PIONEER AGENCIES

REF: USDOC 7320.

ADRESS: BOX 738, SUVA, FIJI.

CABLE: PIONEER, SUVA.

PHONE: NOT AVAILABLE APPLICABLE

OFFICER: CHANDAR JIT, MANAGER.

2. VERY SMALL INDENT AGENCY ESTABLISHED 1972, EMPLOYS 2. SOLE PROPRIETORSHIP OWNED BY MANAGER. INDENTS ONLY VARIED PRODUCTS INCLUDING TEXTILES, FOODSTUFFS, HARDWARE AND CLOTHING. SALES AREAS INCLUDE FIJI, TONGA AND SAMOA.

3. FINANCIAL REFERENCE: BANK OF NEW SOUTH WALES, SUVA.
TRADE REFERENCE: NOT AVAILABLE.

4. MAJOR FOREIGN FIRMS REPRESENTED: DAVID AND COMPANY, HONG KONG.
H MORII AND COMPANY, JAPAN.
RELIANCE ENTERPRISES, TAIWAN.
BEATSON CLARK, UK.
BOOTS COMPANY, INDIA.
IMPORTEX, WEST GERMANY.
HILAL CORPORATION, PAKISTAN.
ALSO DEALS WITH UNSPECIFIED FIRMS IN OTHER COUNTRIES. US FIRMS REPRESENTED: NOT AVAILABLE.

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5. FIRM IS SMALL, NEW AND LITTLE KNOWN IN FIJI BUSINESS CIRCLES.

TWO MAN HEADQUARTERS LOCATED IN SUVA, FIRM HOPES SOON TO ESTABLISH LAUTOKA BRANCH. LOCAL BANKING SOURCES INCLUDING FIRM'S OWN BANKERS REPORT NO KNOWLEDGE OF FIRM'S FINANCIAL POSITION AND RECOMMEND CAUTION IN ALL DEALINGS. EMBASSY CONCURS AND DOES NOT RECOMMEND PIONEER AS TRADE CONTACT FOR US FIRMS.

6. DATE OF INFORMATION: MAY 31, 1974.

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Message Attributes

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